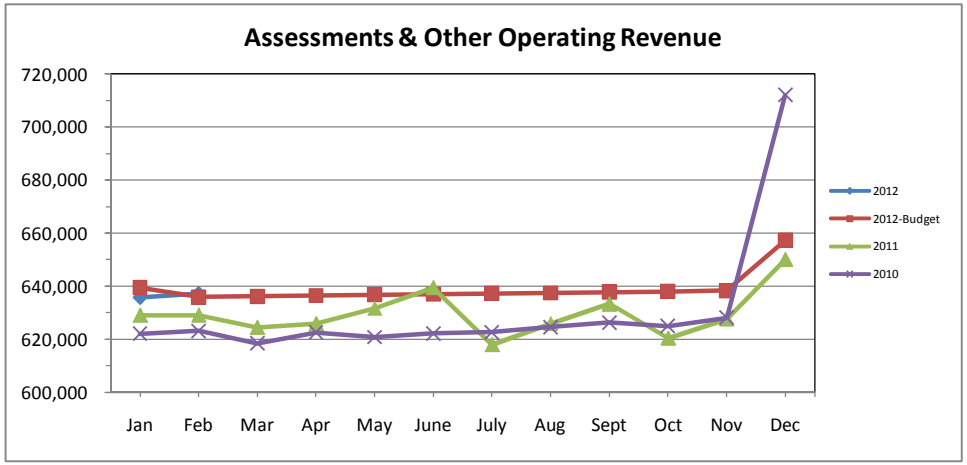
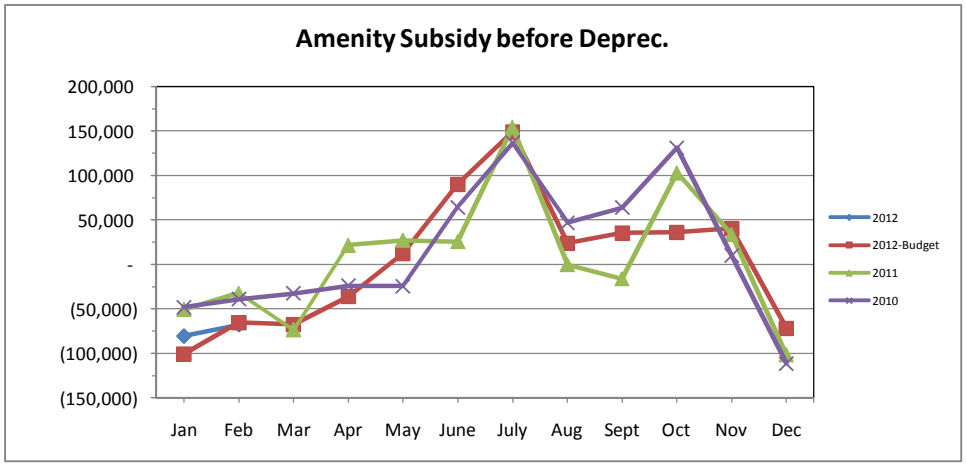
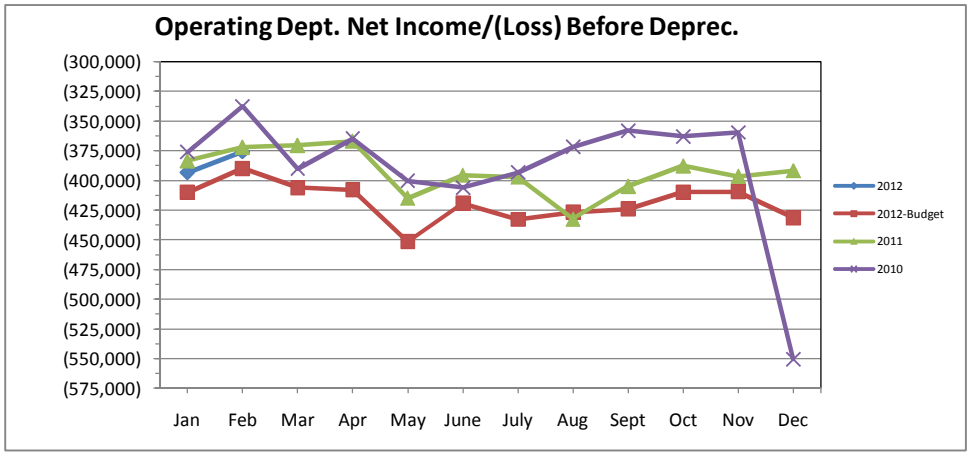
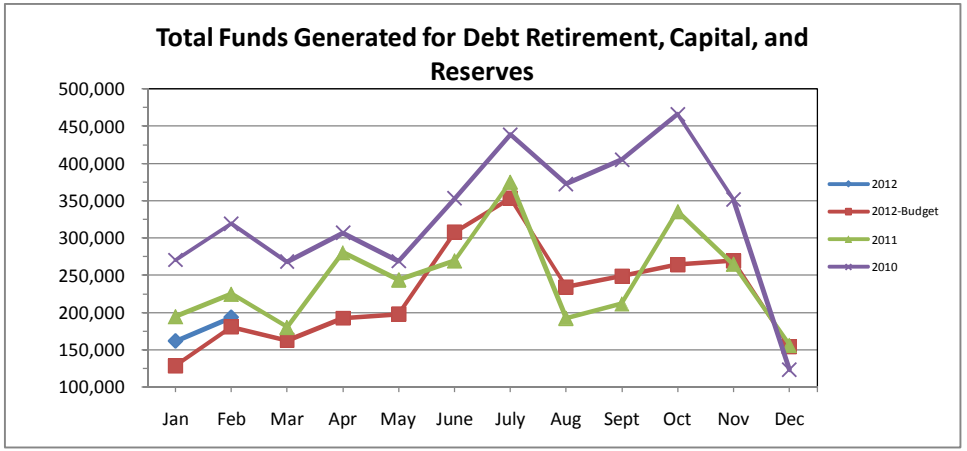
Big Canoe POA
Monthly Measurements
Feb-12

	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
POA Financial Overview							
Assessments & Other Operating Revenue	637,200	1,275,307	1,272,945	7,554,053	7,567,607	7,298,896	6,828,800
Operating Depts Net Income/(Loss) Before Depreciation	(375,795)	(799,847)	(769,227)	(4,713,716)	(4,670,985)	(4,594,197)	(4,653,661)
Amenity Gain/(Subsidy) Before Depreciation	(67,903)	(166,200)	(148,460)	89,616	172,290	(46,860)	(7,897)
Net Income/(Loss) Before Deprec.	193,502	309,260	355,258	2,929,953	3,068,912	2,657,839	2,167,242
Operating Departments Depreciation	98,328	194,260	197,128	1,193,569	1,079,703	994,094	985,173
Amenity Depreciation	102,791	201,536	201,366	1,197,110	1,195,653	1,207,121	971,341
Net Income/(Loss) After Deprec.	(7,617)	(86,536)	(43,236)	539,274	793,556	456,624	210,728
Special Assessment				-	874,375	869,763	863,553
Total Funds Generated	193,502	309,260	355,258	2,929,953	3,943,287	3,527,602	3,030,795





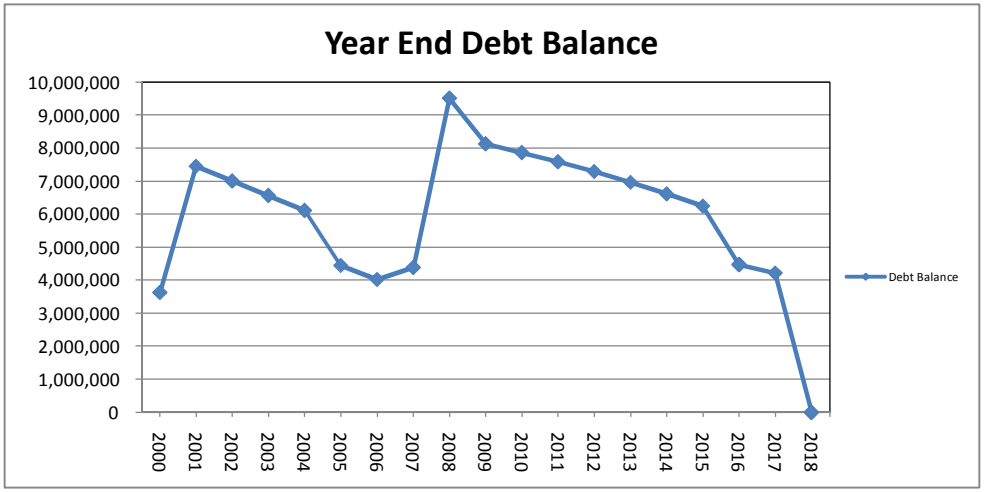


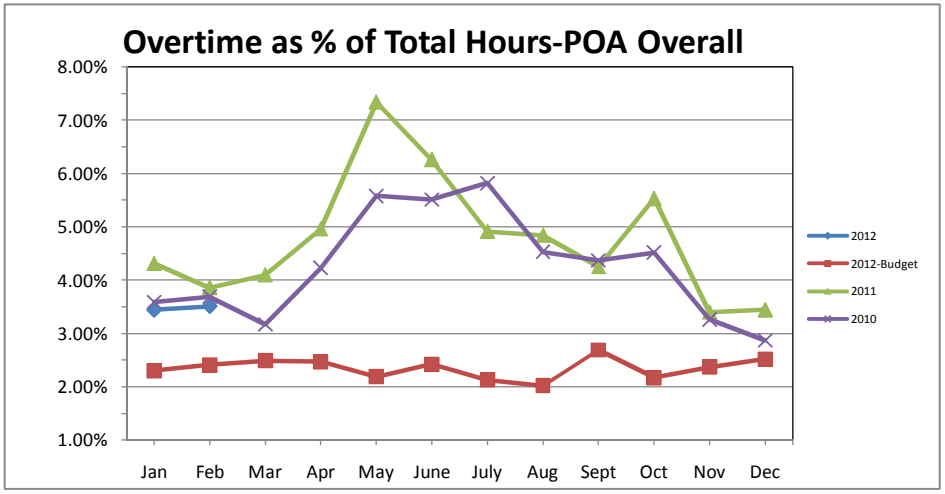


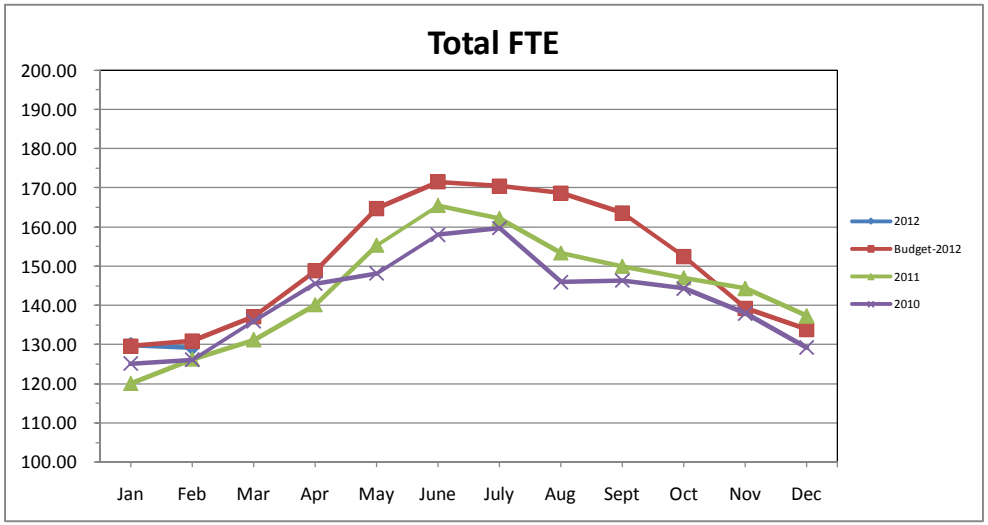
Big Canoe POA
Monthly Measurements
Feb-12

POA Overall

	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Recordable Injuries	0	N/A	0	11	8	4	16
Staffing vs. Budget - POA Overall	129.23	130.28	129.56/130.28	144.36/146.20	141.88/158.44	147.66/161.76	146.28/138.44
Overall Payroll	418,751	869,775	865,936	5,359,149	5,269,974	5,397,266	5,257,591
Overtime (%)	3.51%	2.35%	3.47%	4.82%	4.31%	3.74%	5.22%
Deliquent (12 MMA %)	3.08%	≤2%	2.98%	2.92%	2.43%	1.84%	1.99%
Debt/Equity	33.23%	N/A	33.23%	33.65%	35.99%	39.80%	48.96%
Capital Reserve	33,477	66,991	66,943	400,839	N/A	N/A	N/A
Debt Reduction	42,658	85,411	85,302	510,827	N/A	N/A	N/A
Special Assessments	N/A	N/A	N/A	N/A	874,375	869,763	863,553
Staffing vs. Budget - Administration	8.31	8.14	8.15/8.14	8.40/8.10	8.09/8.07	8.05/8.07	8.53/9.21



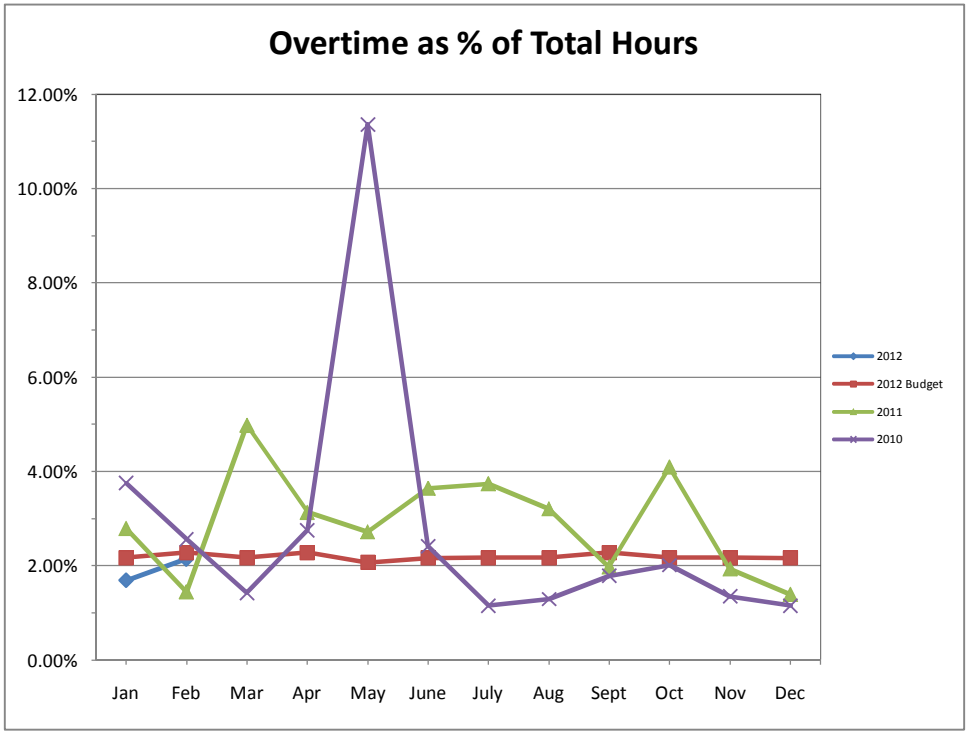


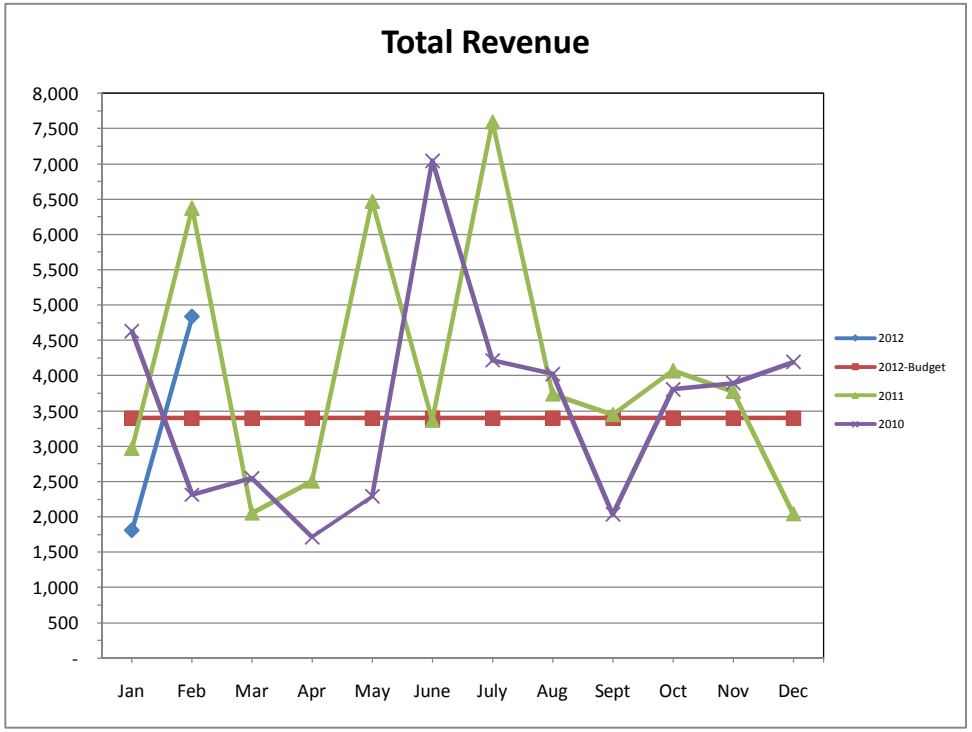


Big Canoe POA
Monthly Measurements
Feb-12

Facilities Maintenance

	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Recordable Injuries (#)	0	N/A	0	1	1	1	0
Staffing vs. Budget	5.64	5.62	5.61/5.62	5.74/5.59	5.12/5.10	5.02/5.10	5.50/6.50
Overtime (%)	2.14%	2.22%	1.91%	2.92%	2.65%	1.01%	1.24%
P.O. Work Orders Compl.(#)	43	N/A	60	425	341	346	205
Revenue	4,835	6,800	6,644	48,413	42,707	35,090	20,142

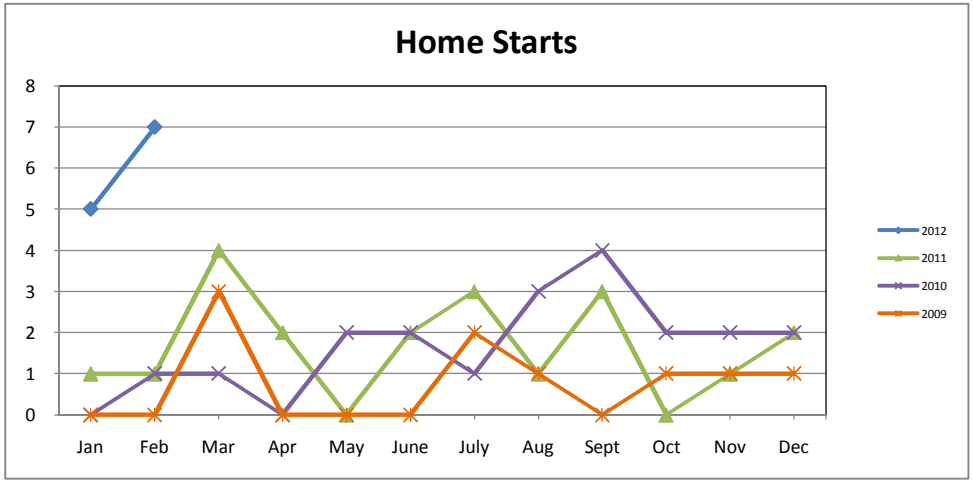


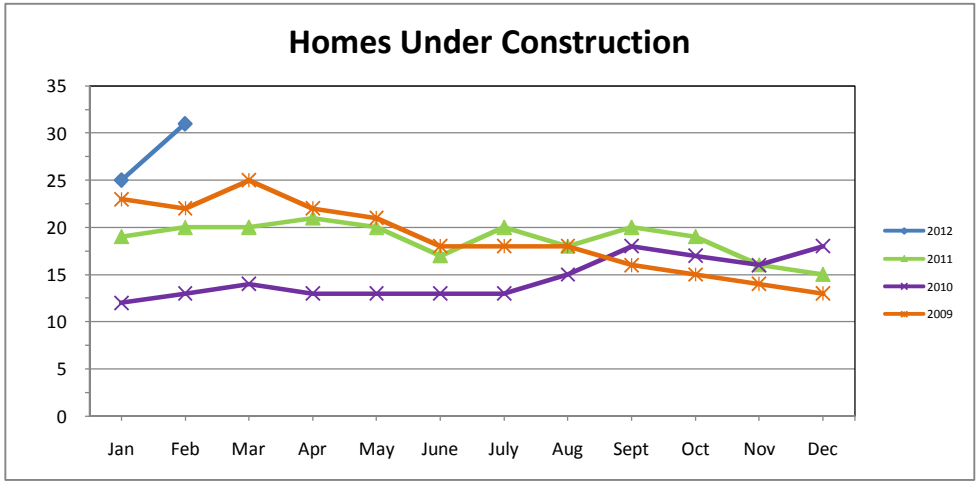


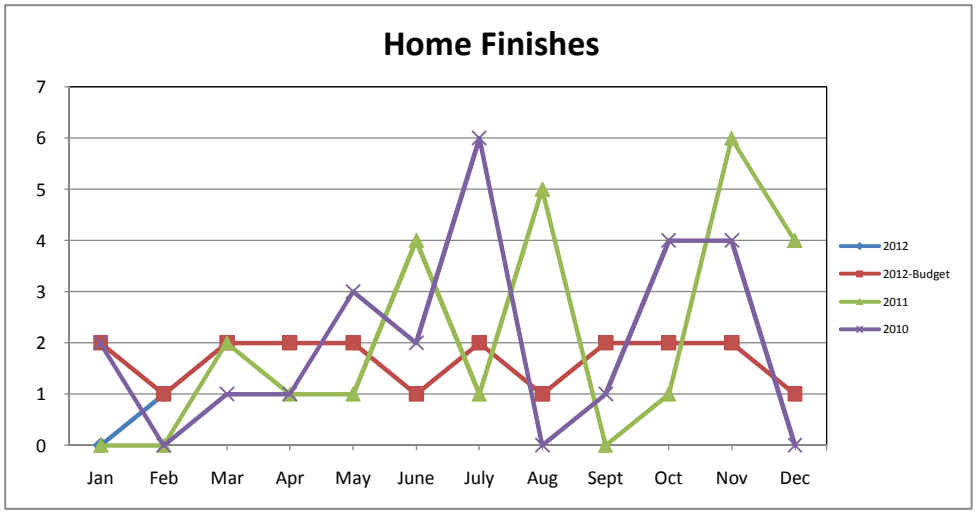
Big Canoe POA
Monthly Measurements
Feb-12

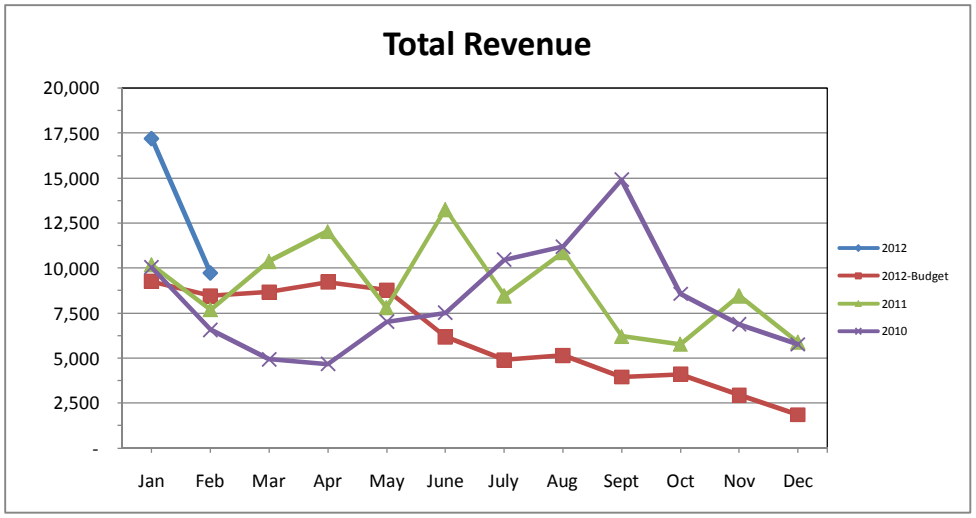
AECD

	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Finished Homes	2,524	N/A	2,524	2,523	2,498	2,474	2,453
Under Construction	31	N/A	31	15	18	13	28
Home Starts	7	N/A	12	20	20	9	20
Home Finishes	1	N/A	1	25	24	19	44
Vista Pruning Completed	8	N/A	9	172	155	147	140
Vista Pruning Sched. Next Month	5	N/A	N/A	N/A	N/A	N/A	N/A
Revenue	9,718	17,700	26,929	106,994	98,540	87,996	100,503



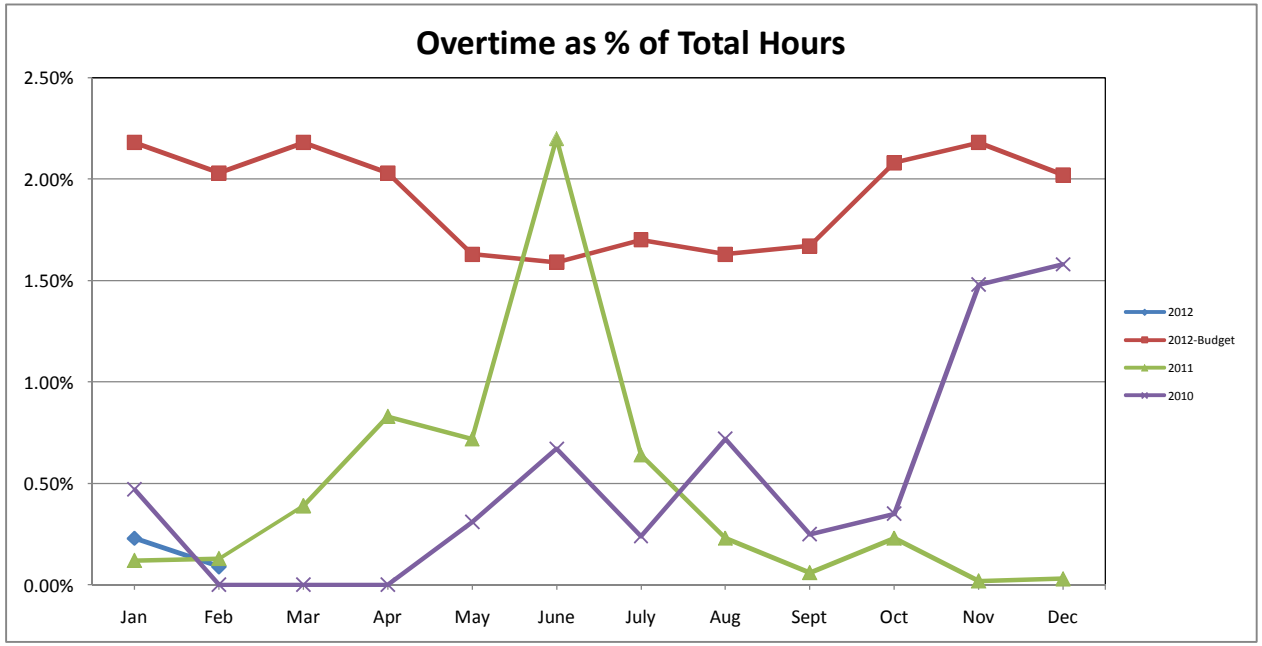






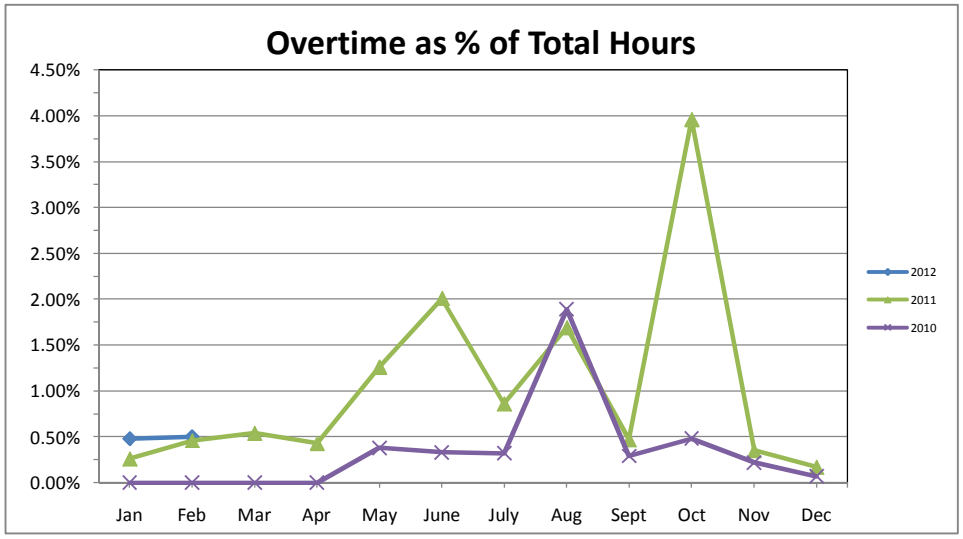
Big Canoe POA
Monthly Measurements
Feb-12

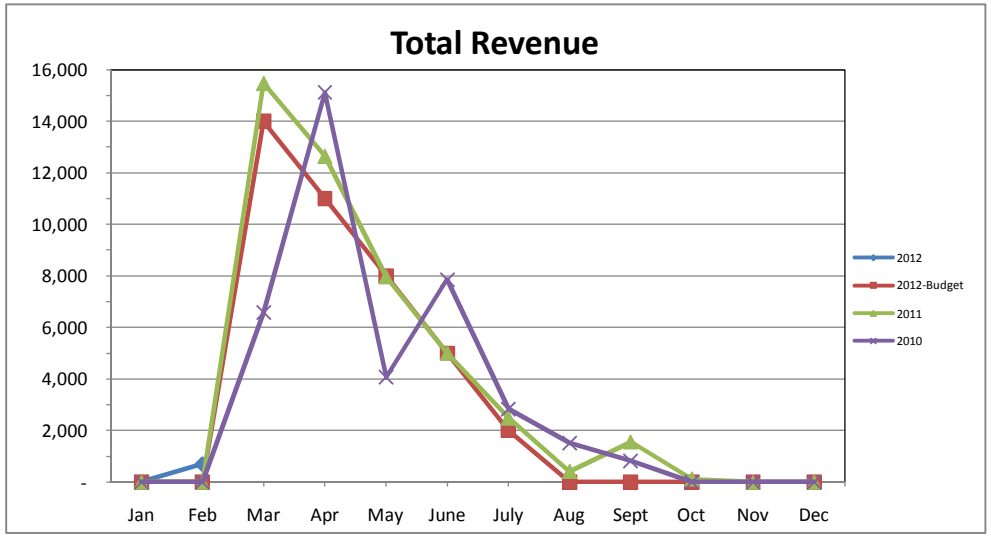
	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Housekeeping							
Recordable Injuries (#)	0	N/A	0	0	0	1	0
Staffing vs. Budget	2.50	2.40	2.58/2.40	2.59/3.04	2.87/3.02	3.08/3.00	3.43/3.00
Overtime (%)	0.09%	2.10%	0.16%	0.49%	0.45%	0.67%	2.01%



Big Canoe POA
Monthly Measurements
Feb-12

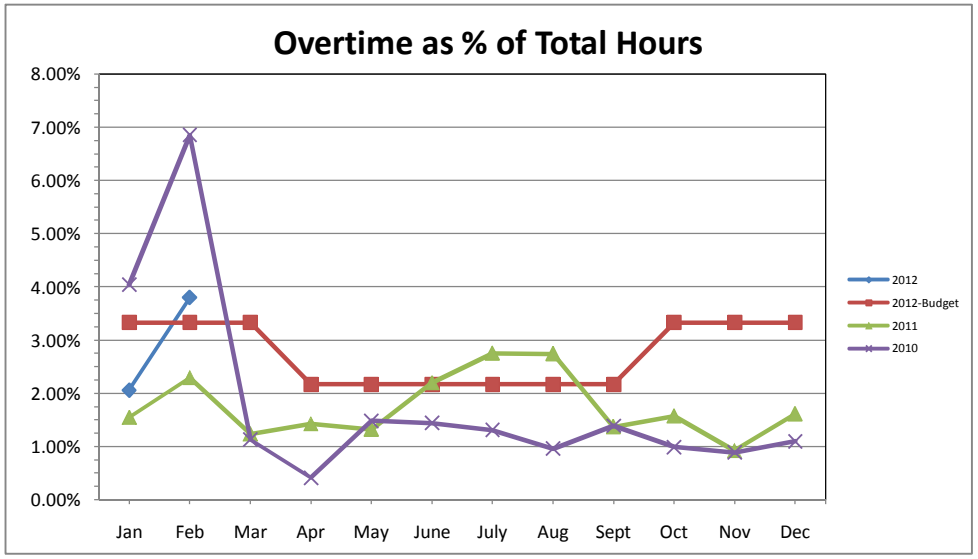
	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Grounds and Landscaping							
Recordable Injuries (#)	0	N/A	0	1	0	0	1
Staffing vs. Budget	4.93	5.00	4.91/5.00	5.09/4.90	4.80/4.80	4.8/5.00	6.18/7.00
Overtime (%)	0.50%	0.00%	0.49%	1.07%	0.33%	0.34%	0.76%
Revenue	694	0	694	45,659	38,778	34,069	3,031

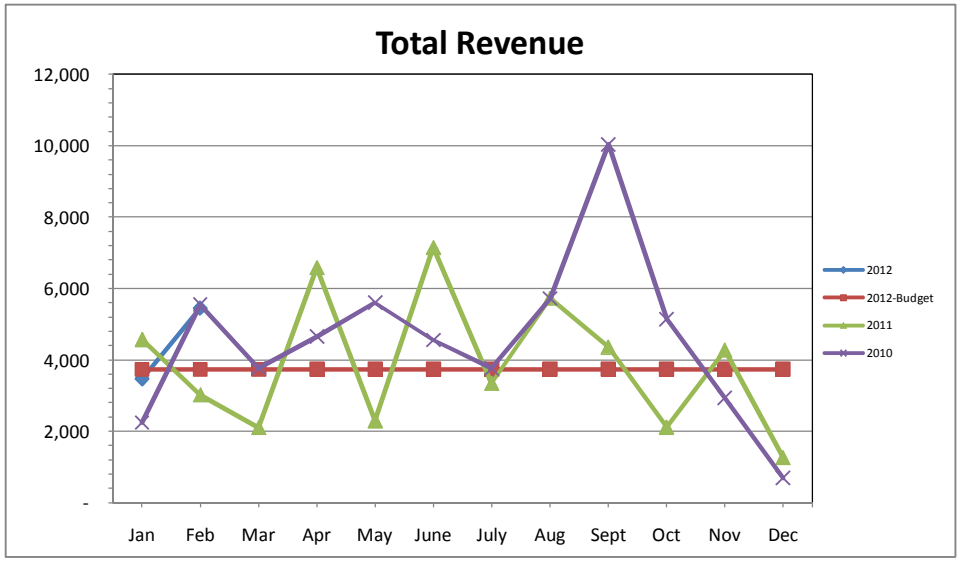




Big Canoe POA
Monthly Measurements
Feb-12

		Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Roads and Trails								
	Recordable Injuries (#)	0	N/A	0	0	0	1	1
	Staffing vs. Budget	7.83	7.75	7.77/7.75	9.63/9.60	9.69/9.50	9.47/9.50	9.30/9.50
	Overtime (%)	3.80%	3.33%	2.90%	1.74%	1.78%	1.29%	1.12%
	Revenue	5,452	7,464	8,920	48,851	54,641	43,736	61,017

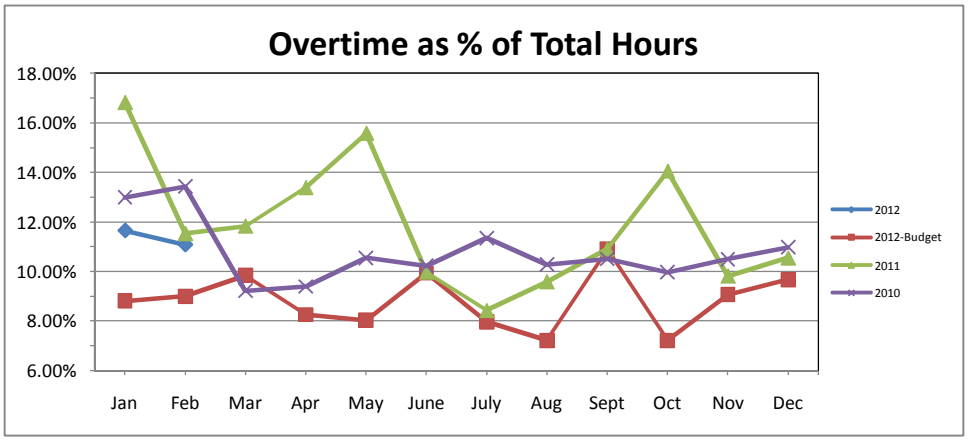


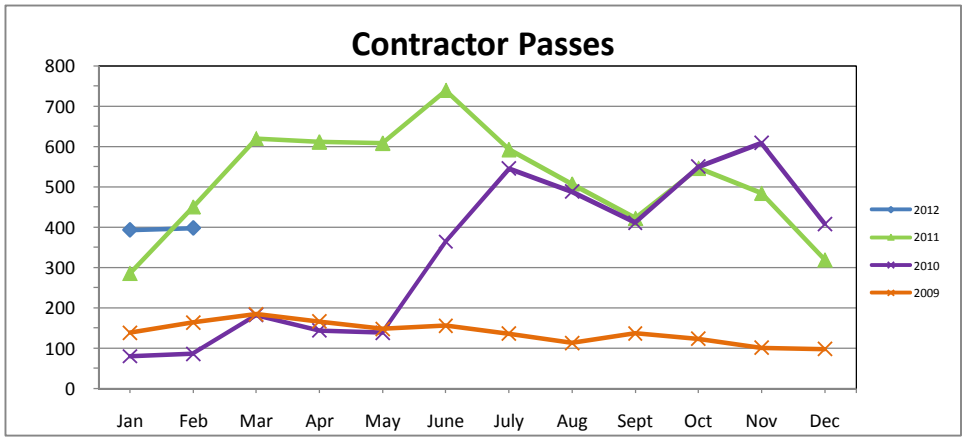


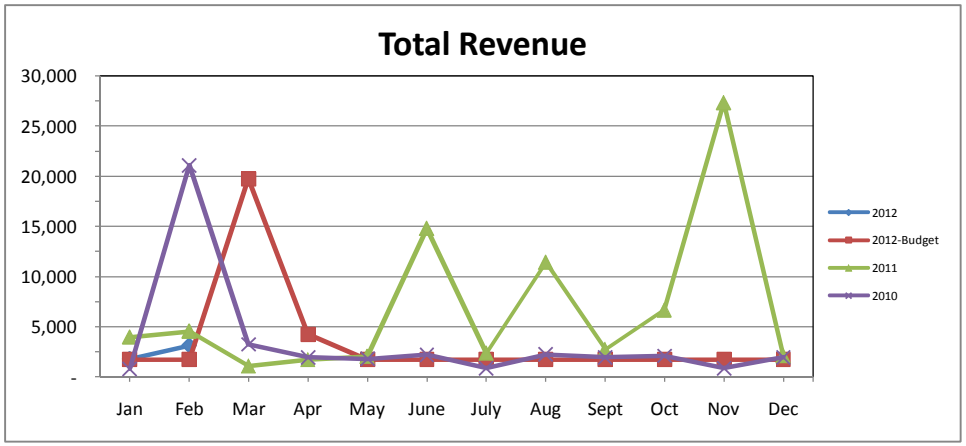
Big Canoe POA
Monthly Measurements
Feb-12

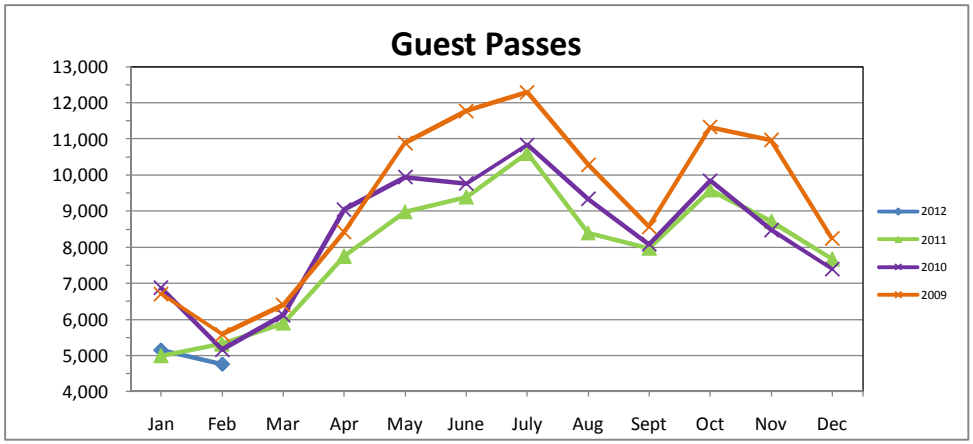
		Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Public Safety								
	Recordable Injuries (#)	0	N/A	0	1	2	0	3
	Staffing vs. Budget	28.69	28.37	29.04/28.37	28.85/27.75	28.29/26.65	26.37/25.75	28.49/27.39
***	Overtime (%)	11.08%	8.89%	11.37%	11.78%	10.75%	7.47%	9.55%
	Fire Calls (#)	5	N/A	9	12	44	34	34
	EMS Transport Calls (#)	8	N/A	10	92	94	78	73
	EMS Non-Transport Calls (#)	16	N/A	24	117	89	30	31
	Traffic Stops (#)	12	N/A	22	127	204	105	N/A
	Citations (#)	10	N/A	17	82	160	90	63
	Contractor Passes (#)	398	N/A	791	6,184	4,005	1,664	3,073
	Guest Passes (#)	4,761	N/A	9,912	95,291	100,875	111,467	108,401
	Revenue	3,145	3,500	4,941	80,775	41,128	21,526	19,318

*** Public Safety Budgeted Overtime is based on 24 hour shifts and 12 hour shifts





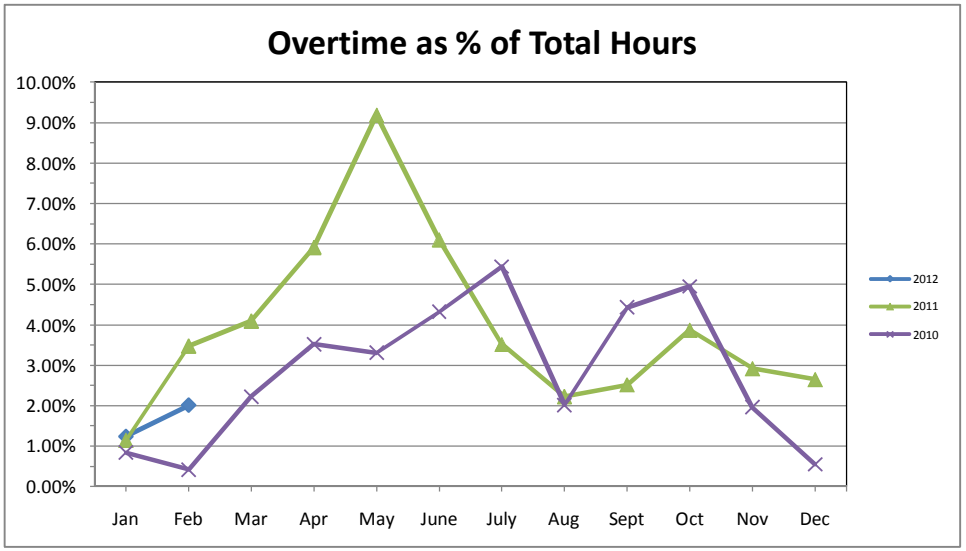


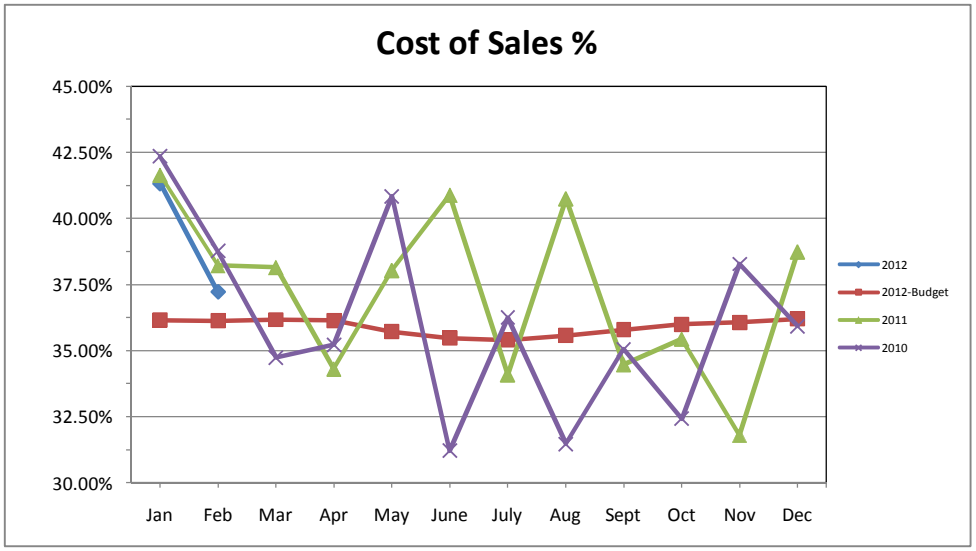


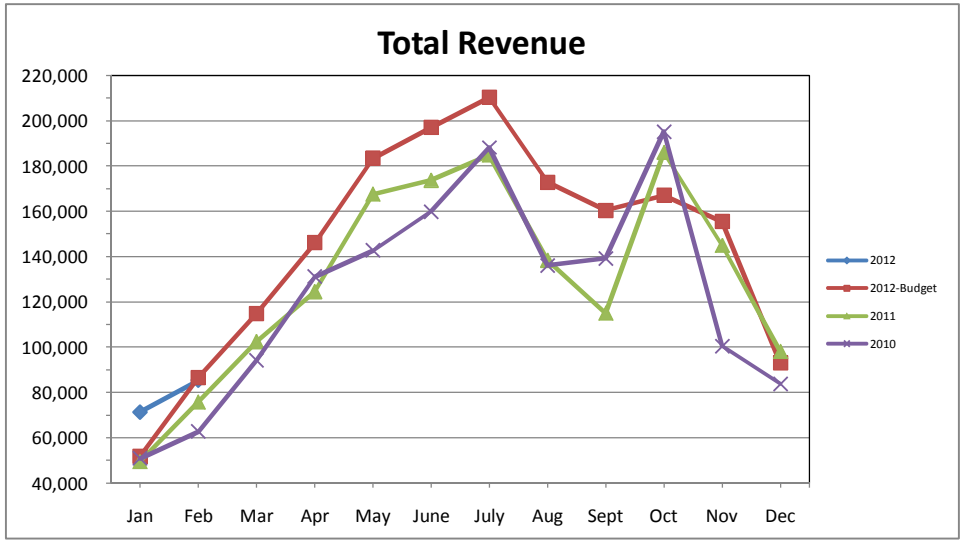
Big Canoe POA
Monthly Measurements
Feb-12

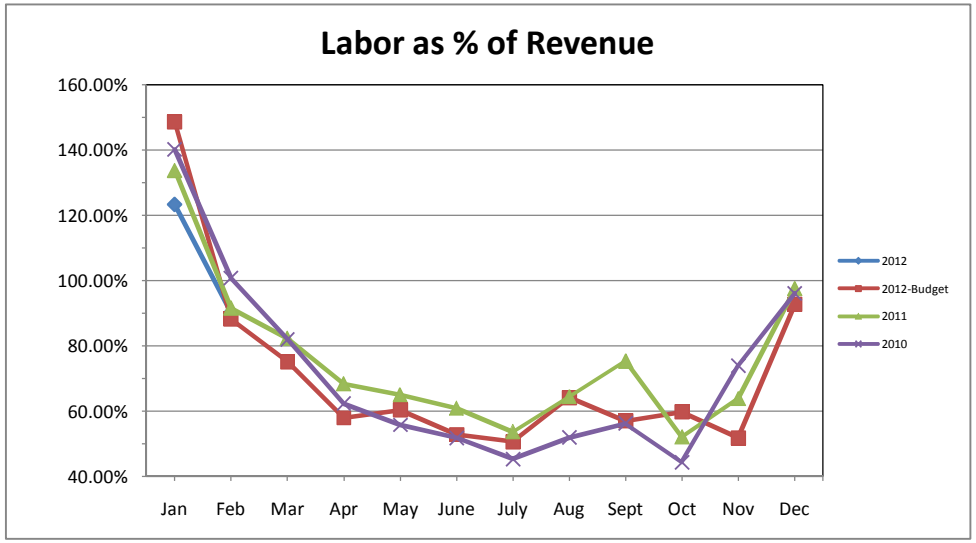
Food and Beverage

	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Recordable Injuries (#)	0	N/A	0	6	3	1	8
Staffing vs. Budget	34.74	29.50	34.99/29.50	39.22/37.63	35.24/43.08	36.04/46.72	31.46/22.43
Overtime (%)	2.01%	0.00%	1.61%	4.10%	2.99%	4.47%	7.94%
Cost of Sales (%)	37.22%	36.14%	39.06%	36.87%	35.35%	35.57%	39.88%
Labor Cost (%)	90.07%	110.92%	104.92%	69.44%	63.00%	67.48%	78.42%
Revenue	85,382	138,475	156,735	1,560,837	1,484,180	1,449,004	1,121,069



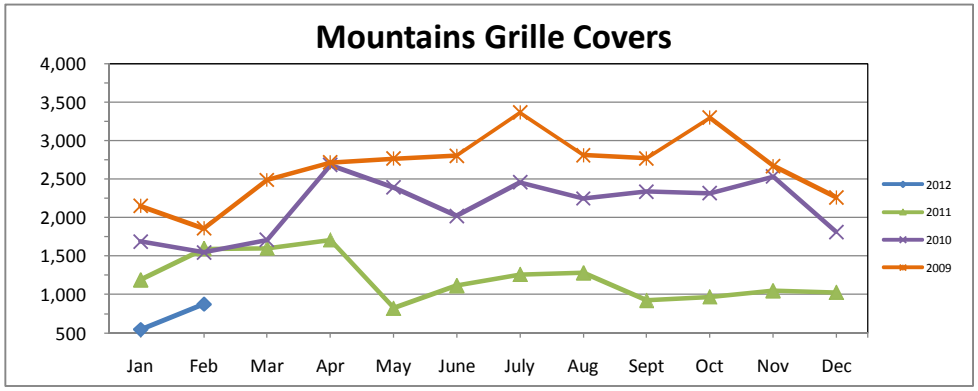


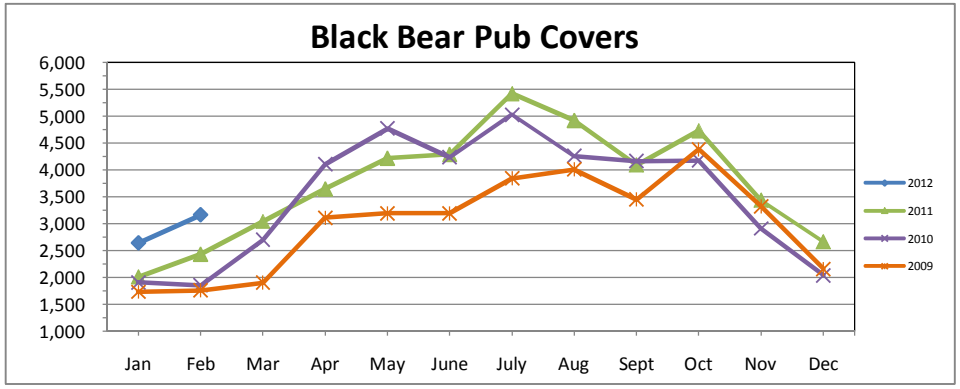


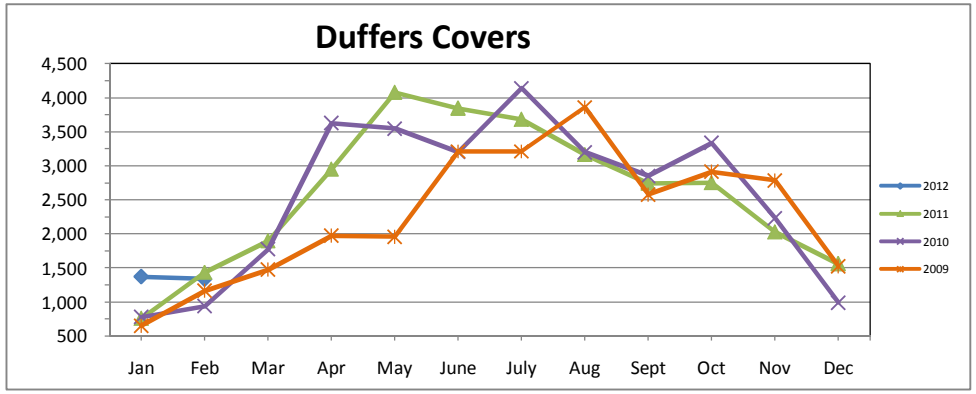


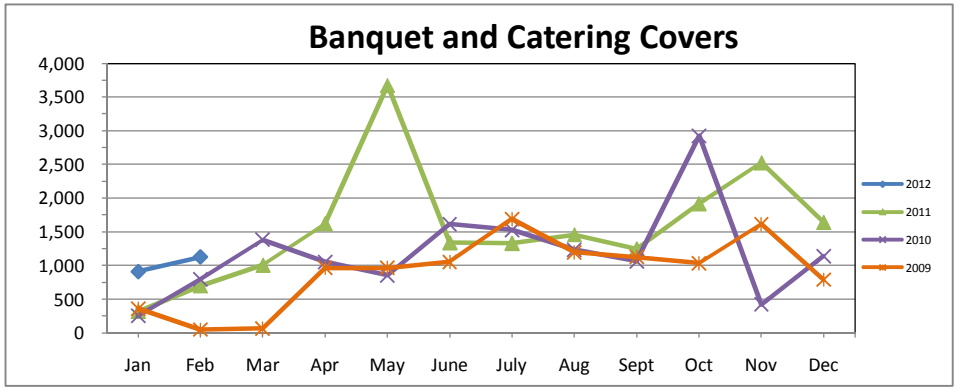
Big Canoe POA
Monthly Measurements
Feb-12

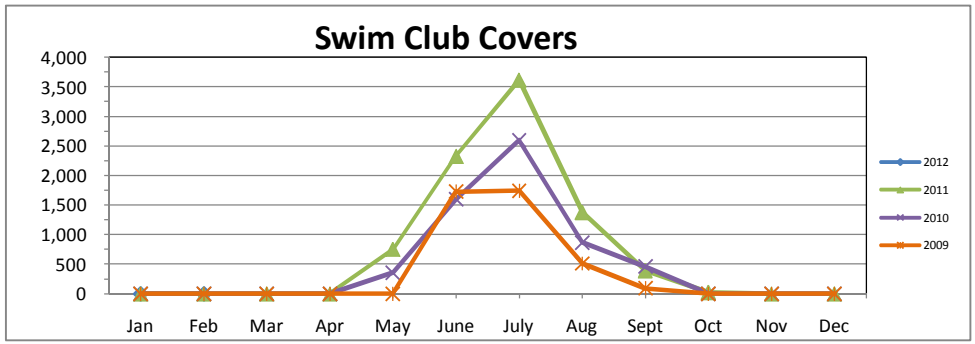
	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Food and Beverage							
Mountains Grille-Covers	871	N/A	1,413	14,528	25,721	31,937	N/A
Black Bear Pub-Covers	3,166	N/A	5,804	44,936	42,154	36,065	N/A
Duffers-Covers	1,338	N/A	2,710	30,863	30,606	27,304	N/A
Banquet-Covers	1,126	N/A	2,035	18,768	14,259	10,896	N/A
Swim Club-Covers	0	N/A	0	8,494	5,871	4,073	N/A





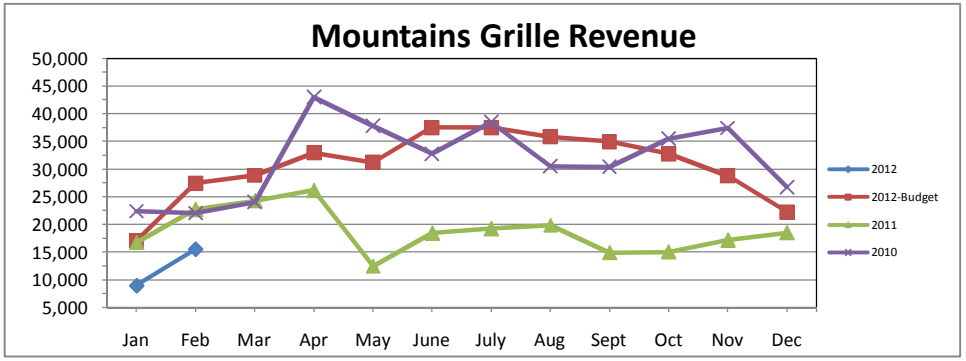


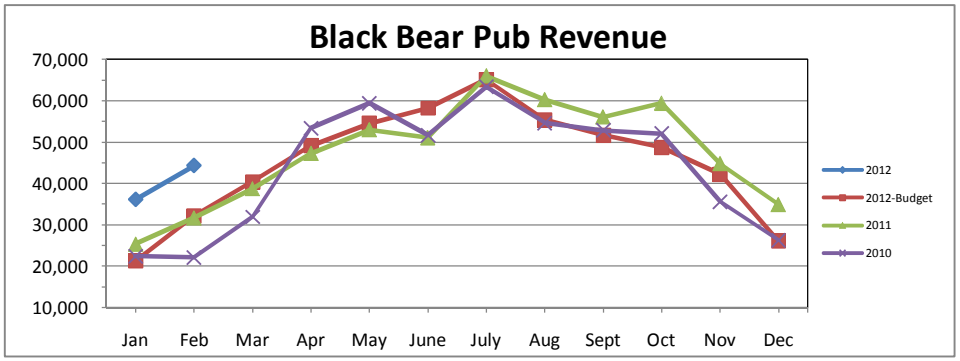


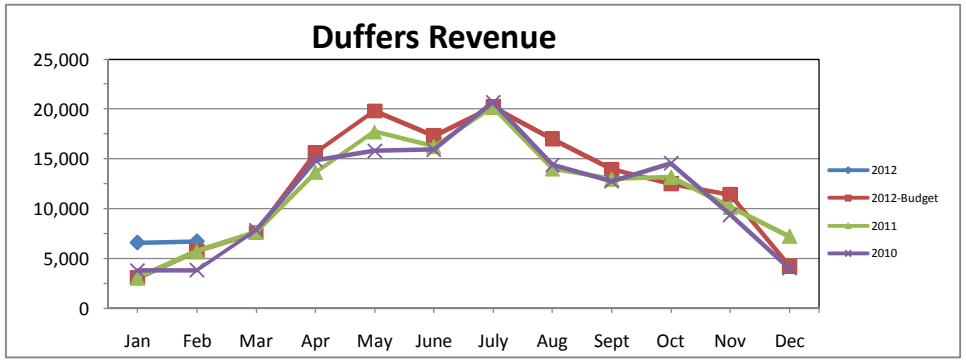


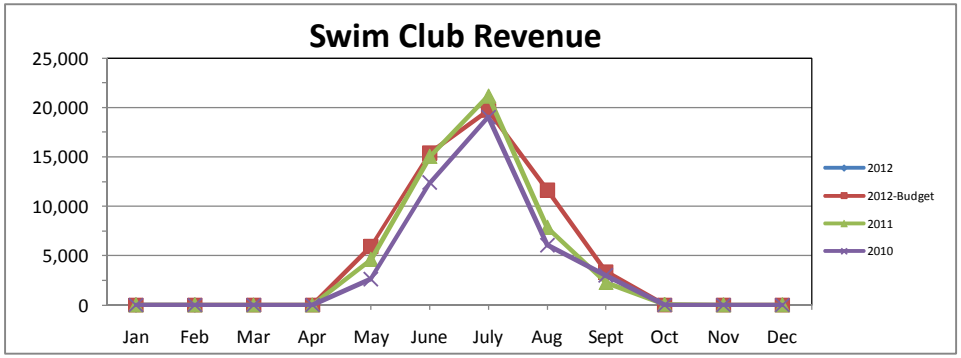
Big Canoe POA
Monthly Measurements
Feb-12

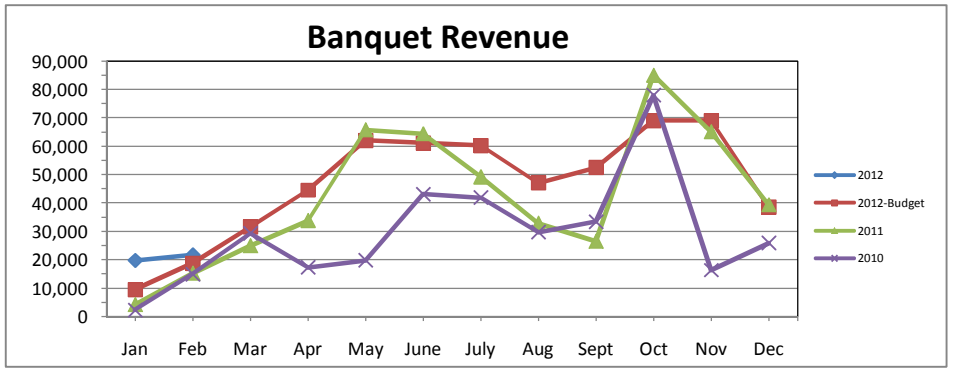
	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Food and Beverage							
Mountains Grille-Revenue	15,451	44,500	24,375	225,231	380,870	N/A	N/A
Black Bear Pub-Revenue	44,320	53,500	80,407	568,566	525,598	N/A	N/A
Duffers-Revenue	6,720	8,775	13,321	141,857	137,802	N/A	N/A
Banquet-Revenue	21,658	28,200	41,408	505,737	351,449	N/A	N/A
Swim Club-Revenue	0	0	0	50,957	43,140	N/A	N/A







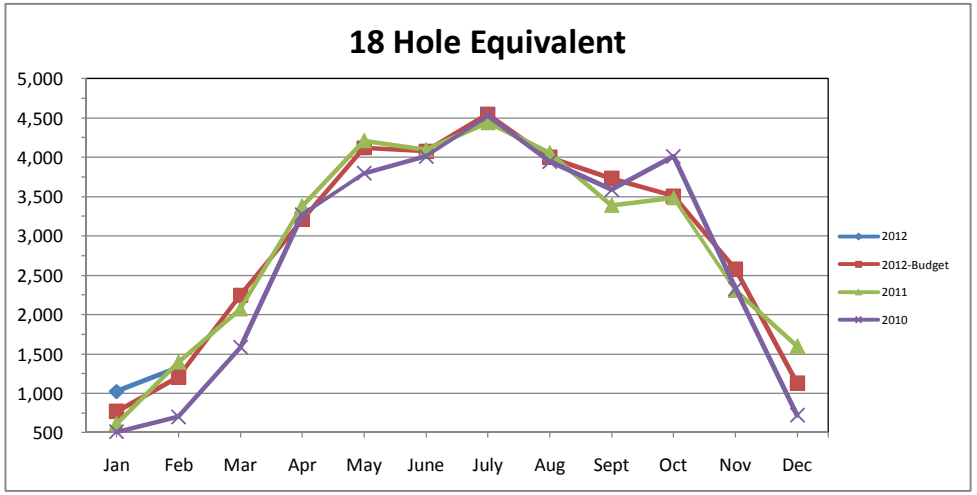


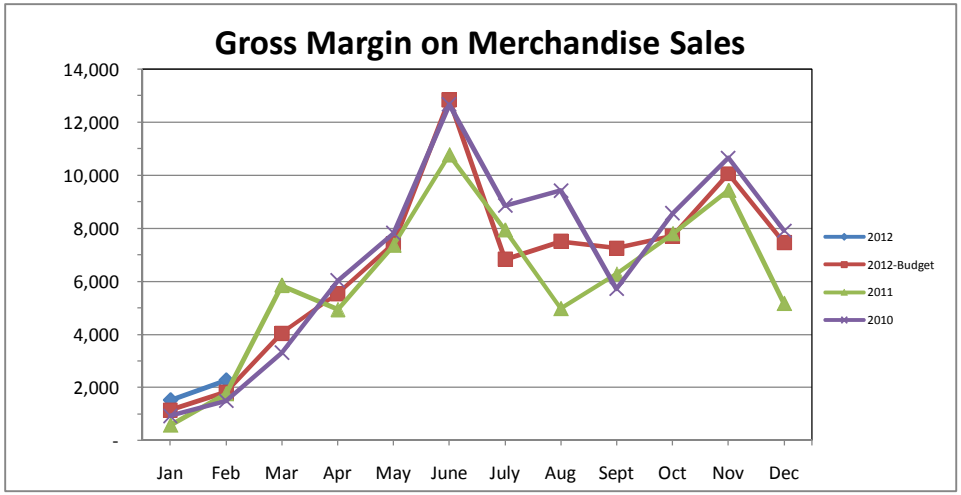


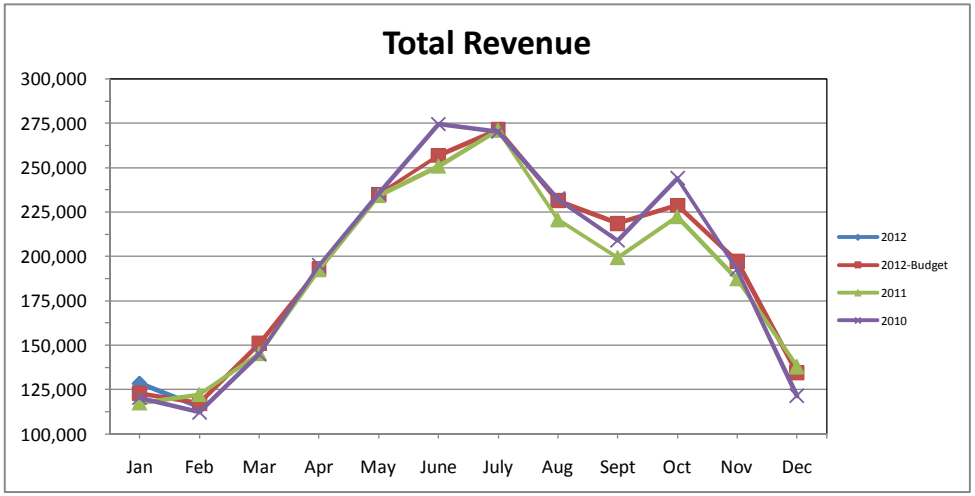
Big Canoe POA
Monthly Measurements
Feb-12

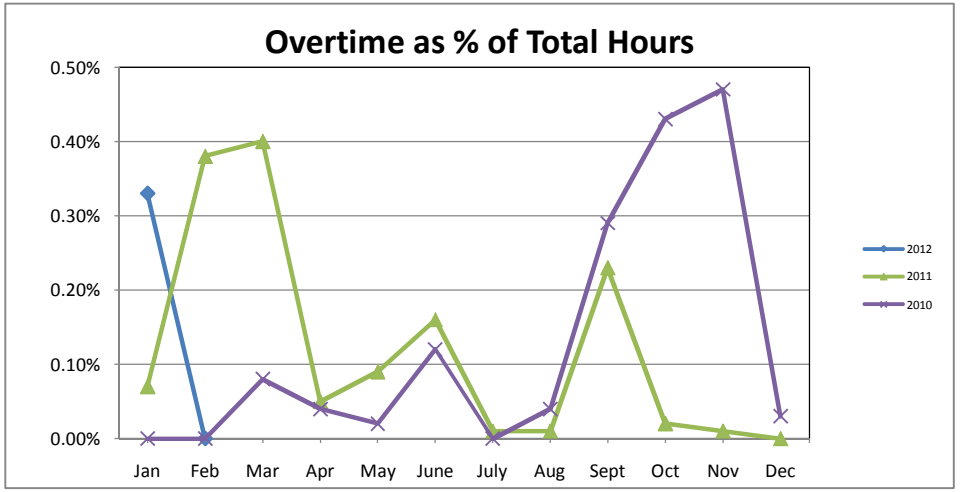
Golf

	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Recordable Injuries (#)	0	N/A	0	1	0	0	1
Staffing vs. Budget	9.18	8.90	8.81/8.90	12.08/13.11	12.12/13.07	13.48/14.14	14.81/14.54
Overtime (%)	0.00%	0.00%	0.16%	0.11%	0.13%	0.61%	0.62%
Memberships	475	N/A	475	485	493	516	532
Memberships Increase (%)	-1.25%	N/A	-2.06%	-1.62%	-4.46%	-3.01%	1.33%
18 Hole Rounds Equiv. (#)	1,329	1,975	2,354	35,045	33,002	35,079	39,669
COGS (%)	70.80%	70.01%	69.70%	70.53%	71.32%	72.45%	69.23%
Gross Merchandise Revenue	7,759	9,920	12,498	246,776	277,761	247,702	276,585
Revenue	115,166	240,116	243,621	2,301,219	2,352,447	2,355,776	2,427,961





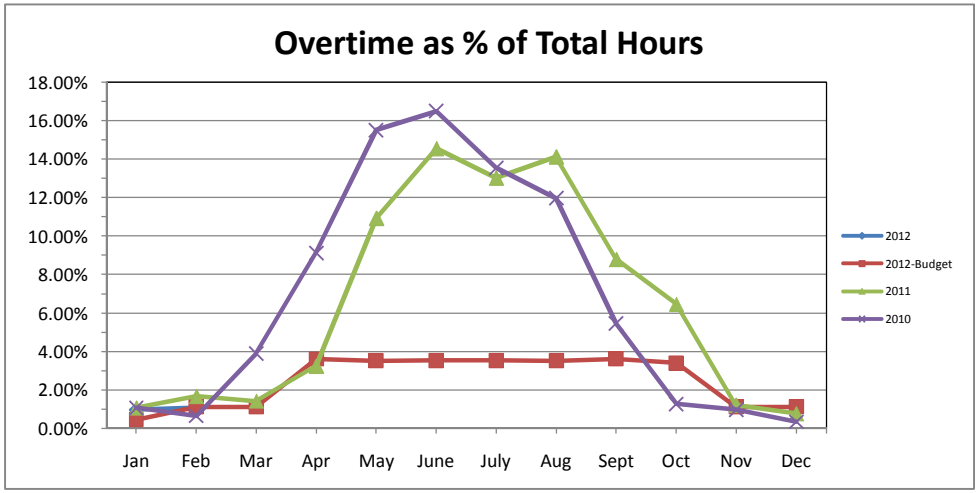




Big Canoe POA
Monthly Measurements
Feb-12

Golf Maintenance

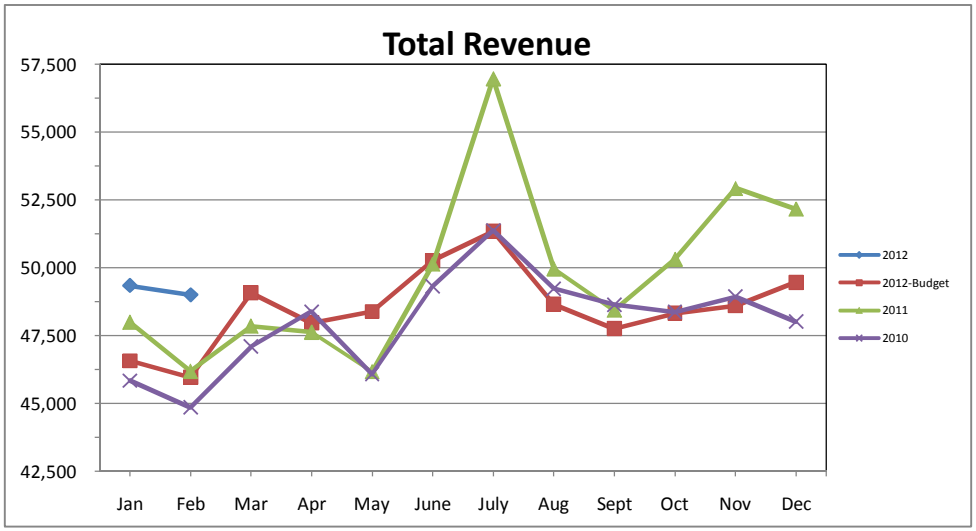
	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Recordable Injuries (#)	0	N/A	0	1	2	0	1
Staffing vs. Budget	16.01	22.26	16.11/22.26	20.34/23.56	21.25/23.56	20.74/24.56	22.36/22.63
Overtime (%)	1.08%	0.79%	1.02%	6.75%	6.86%	7.50%	9.92%

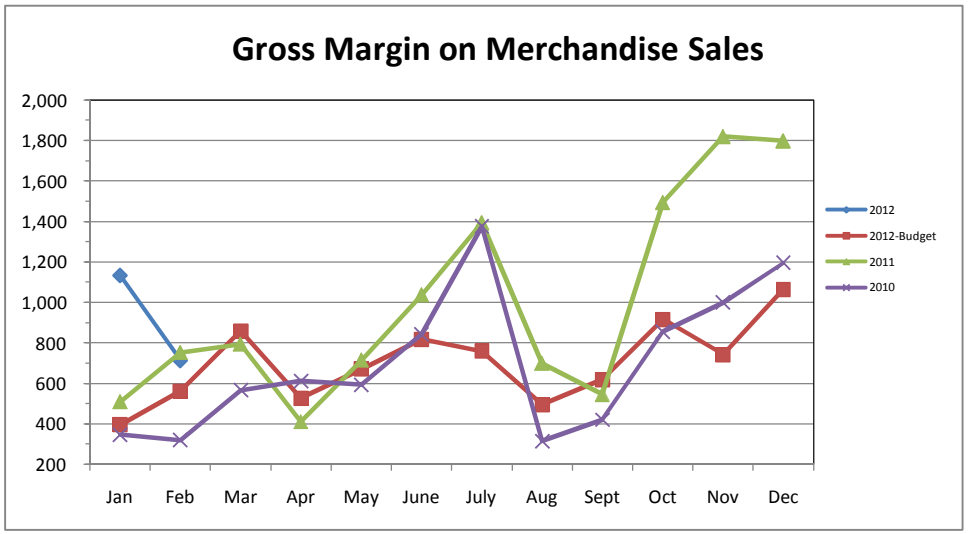


Big Canoe POA
Monthly Measurements
Feb-12

Fitness Center

	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Recordable Injuries (#)	0	N/A	0	0	0	0	0
Staffing vs. Budget	4.29	4.37	4.39/4.37	4.24/4.37	4.61/5.09	5.51/5.39	5.58/5.65
Overtime (%)	0.00%	0.00%	0.00%	0.05%	0.03%	0.00%	0.00%
COGS (%)	57.66%	67.00%	63.23%	65.31%	61.55%	65.36%	72.23%
Gross Merchandise Revenue	1,685	2,900	5,020	34,498	21,957	25,925	30,489
Memberships	825	N/A	825	836	842	862	885
Memberships Increase (%)	-0.60%	N/A	-1.32%	-0.71%	-2.32%	-2.60%	0.00%
Revenue	48,999	92,530	98,338	596,727	576,146	581,996	586,055

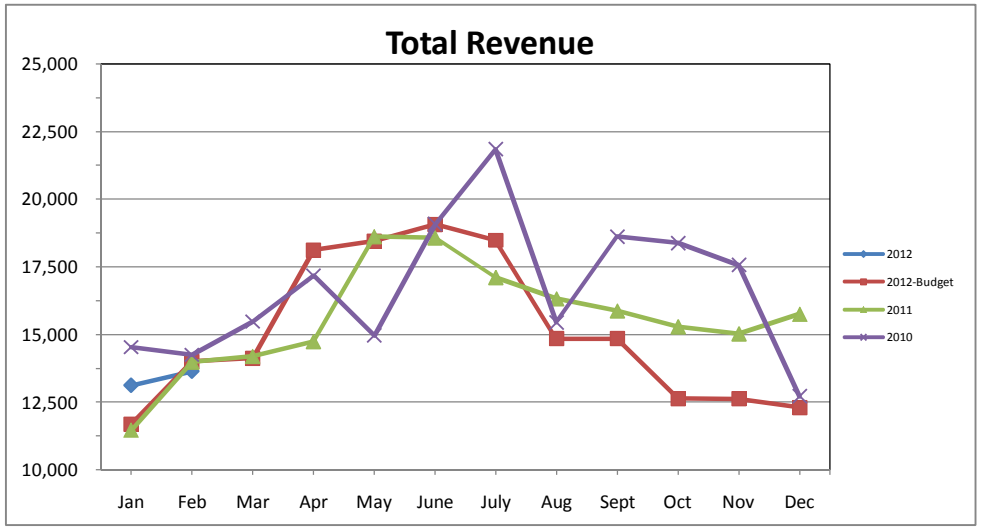


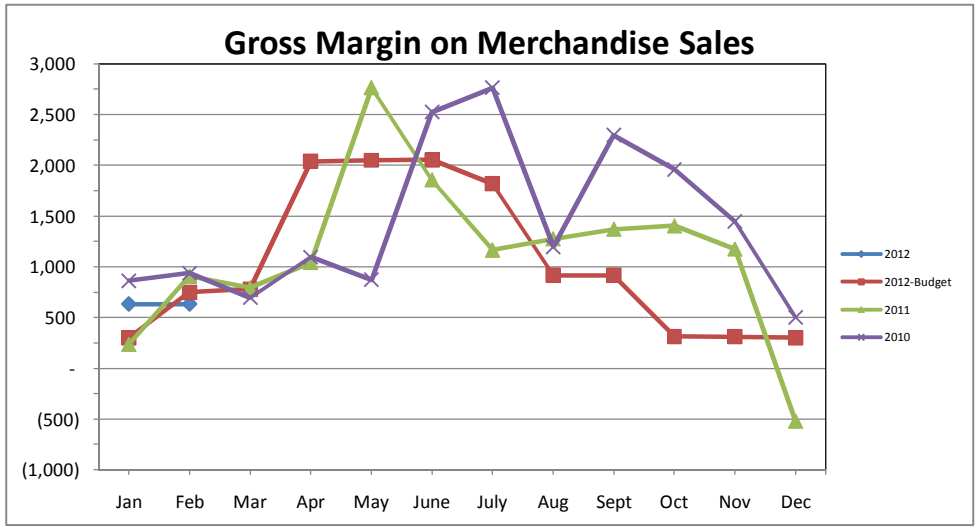


Big Canoe POA
Monthly Measurements
Feb-12

Tennis

	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Recordable Injuries (#)	0	N/A	0	0	0	0	0
Staffing vs. Budget	2.40	2.47	2.50/2.47	2.41/2.58	2.33/2.70	2.35/2.25	N/A
Overtime (%)	3.60%	0.00%	2.71%	0.87%	0.22%	2.01%	N/A
COGS (%)	70.54%	70.00%	68.07%	71.88%	66.87%	68.26%	N/A
Gross Merchandise Revenue	2,150	3,500	3,967	47,887	51,775	43,290	N/A
Memberships	158	N/A	158	161	164	180	185
Memberships Increase (%)	-1.25%	N/A	-1.86%	-1.83%	-8.89%	-2.70%	-1.60%
Revenue	13,637	25,690	26,748	186,949	200,036	194,357	135,593

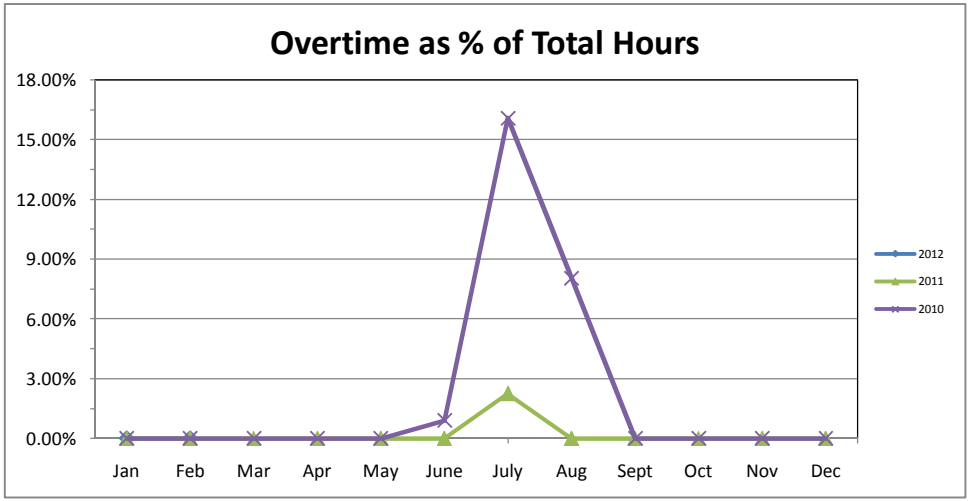


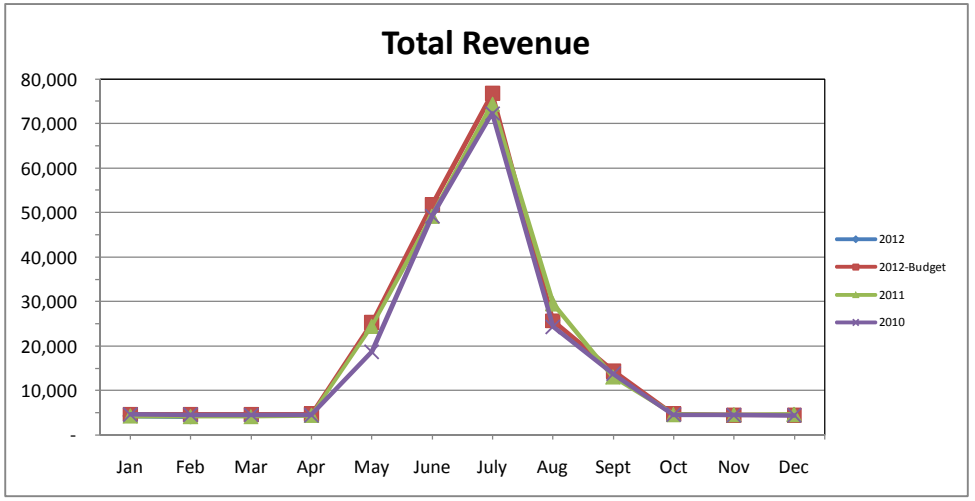


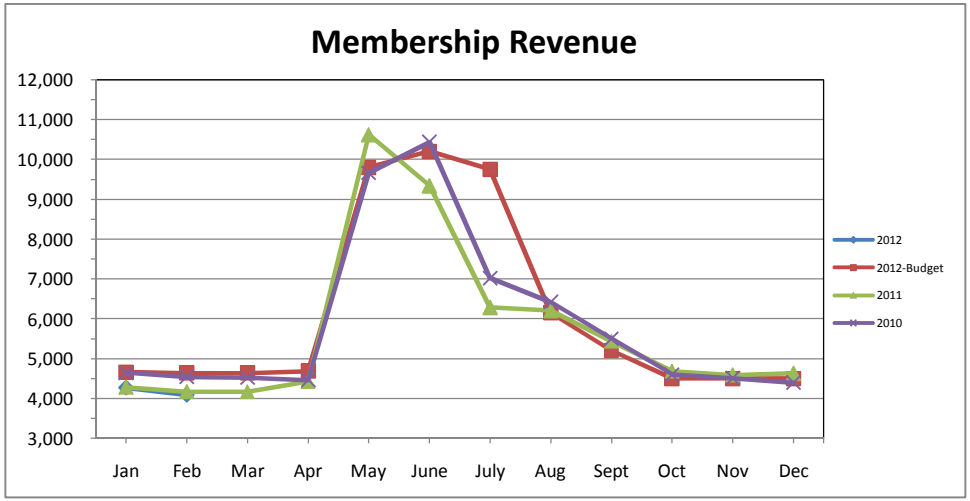
Big Canoe POA
Monthly Measurements
Feb-12

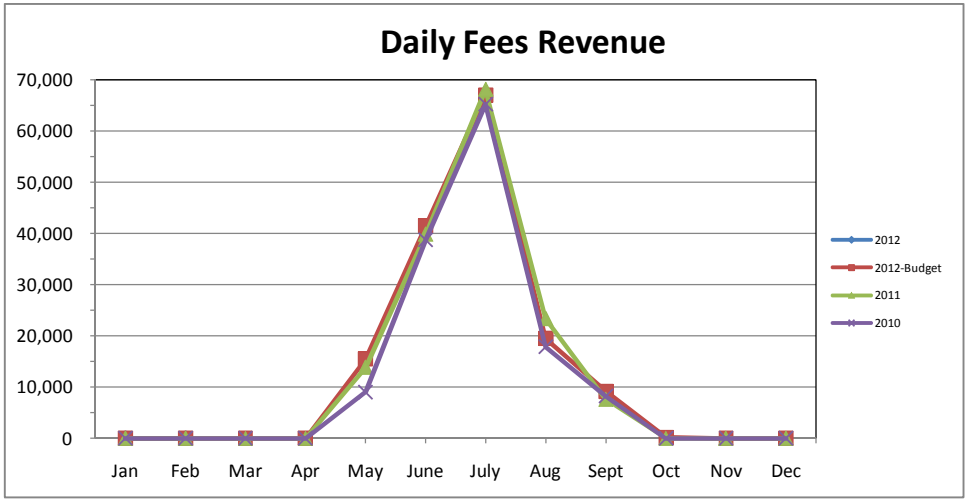
Swim

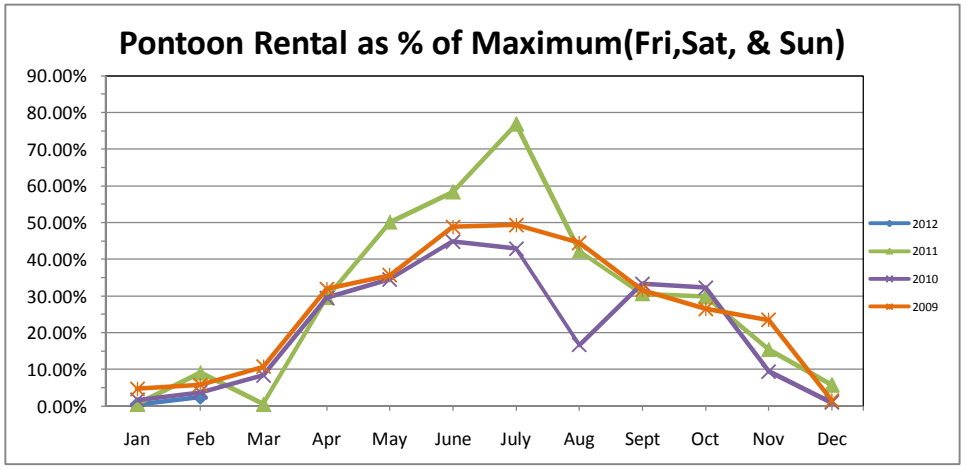
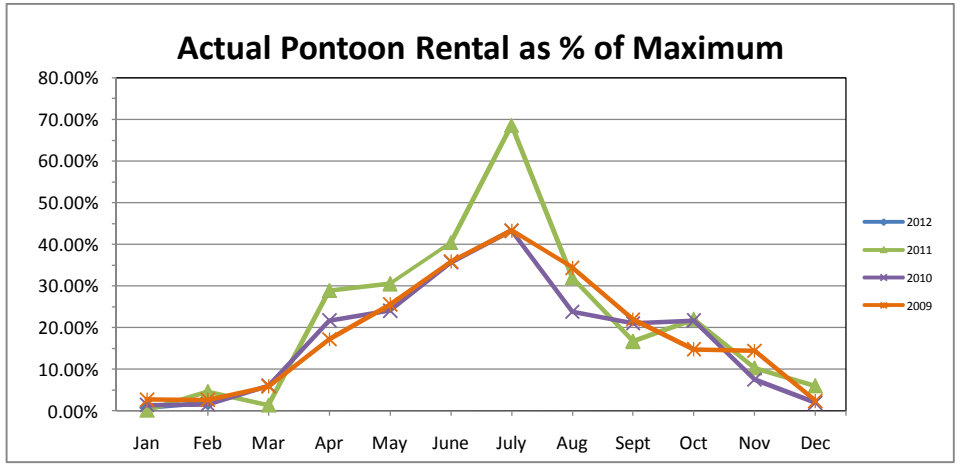
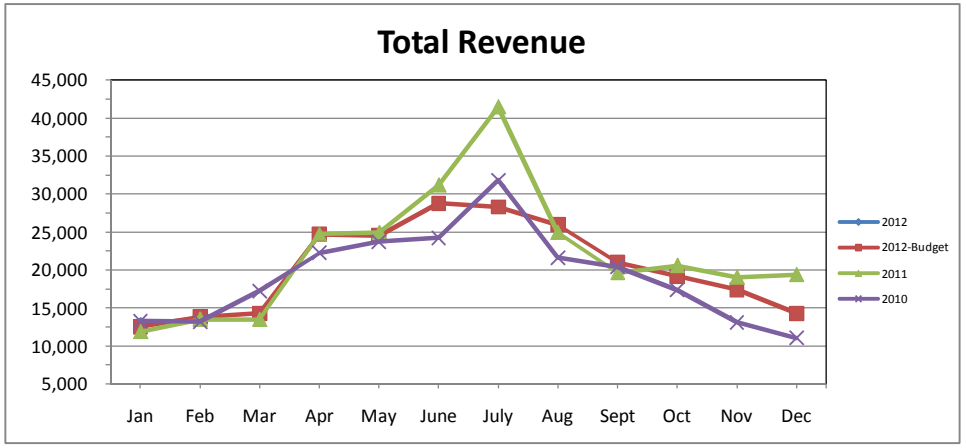
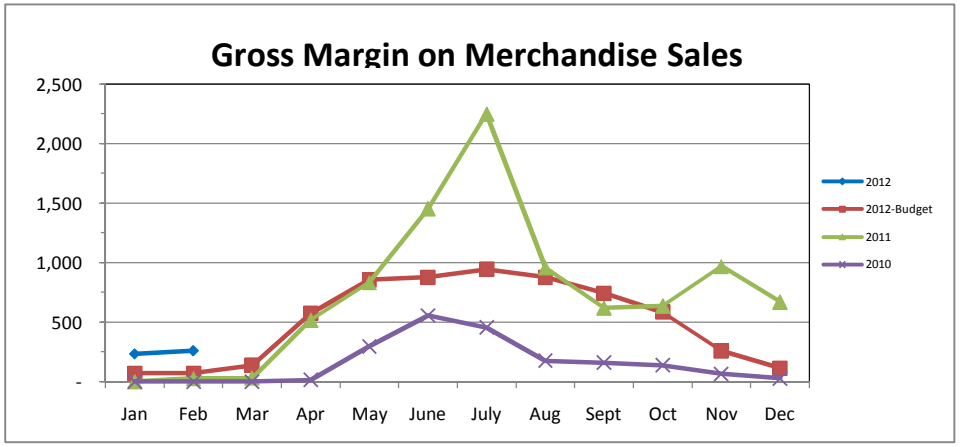
	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Recordable Injuries (#)	0	N/A	0	0	0	0	1
Staffing vs. Budget	0.00	0.00	0.00/0.00	0.85/0.90	0.90/5.60	5.39/5.13	4.38/5.04
Overtime (%)	0.00%	0.00%	0.00%	0.86%	7.25%	0.18%	0.98%
Memberships	260	N/A	260	274	270	279	301
Memberships Increase (%)	-2.99%	N/A	-5.11%	1.48%	-3.23%	-7.31%	8.27%
Daily Fees	0	0	0	152,714	139,141	125,394	124,813
Annual Fees	4,094	9,300	8,362	68,815	70,712	71,661	90,738
Revenue	4,094	9,300	8,362	221,495	209,853	197,075	217,708









Big Canoe POA
Monthly Measurements
Feb-12

	Current Month Feb. 2012	2012 Budget YTD	2012 Actual YTD	2011	2010	2009	2008
Lakes and Marina							
Recordable Injuries (#)	0	N/A	0	0	0	0	0
Staffing vs. Budget	1.37	1.19	1.51/1.19	1.92/1.59	1.41/1.81	0.75/0.75	0.75/0.75
Overtime (%)	3.91%	0.00%	2.86%	13.11%	2.60%	0.00%	0.00%
Fishing Memberships	248	N/A	248	265	256	251	263
Memberships Increase (%)	-4.62%	N/A	-6.42%	3.52%	1.99%	-4.56%	3.14%
COGS (%)	68.17%	55.00%	67.28%	64.76%	57.23%	N/A	N/A
Gross Merchandise Revenue	810	320	1,500	25,416	4,420	N/A	N/A
F-S-S Pontoon Rental (%)	2.43%	N/A	1.39%	29.46%	21.61%	26.53%	35.01%
Pontoon Rental (%)	2.03%	N/A	1.40%	21.99%	17.59%	18.52%	18.82%
Revenue	13,636	26,328	26,456	262,457	229,283	210,616	166,311